

Message Text

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R 200030Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

INFO AMCONSUL ADANA

AMCONSUL ISTANBUL

AMCONSUL IZMIR

UNCLAS STATE 224760

E.O. 11652: N/A

TAGS: BEXP, TU

SUBJECT: PRODUCT OPPORTUNITY - FM TRANSMITTERS FOR TRT
NETWORK

1. WARREN BRAUN OF COMSONICS, HARRISBURG, VIRGINIA, HAS REQUESTED INFORMATION TO ASSIST IN RESPONDING TO A TRT TENDER FOR 9 COMPLETE FM TRANSMITTERS FOR NETWORK BROADCAST TO BE DELIVERED ON A TURNKEY BASIS. EFFORTS HERE TO DEVELOP INFORMATION NEEDED PROVED UNSUCCESSFUL. BID DEADLINE OCTOBER 10.

2. TERMS OF TENDER SPECIFY THAT TRANSMITTERS ARE TO BE FULLY ASSEMBLED AND AVAILABLE FOR INSPECTION BEFORE SHIPMENT. UNITS FULLY ASSEMBLED AND PACKED WOULD WEIGH BETWEEN THREE AND FOUR TONS EACH. ANTENNAS MUST BE ERECTED AT THREE OF THE NINE SITES. WORK COULD INVOLVE PRESENCE OF SMALL NUMBER US TECHNICIANS FOR PERIOD OF NINE TO EIGHTEEN MONTHS AT SITES.

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3. SITES ARE: ADAPAZARI, CANAKKALE, DIYARBAKIR, GIRESUN,

KAYSERI, SAMSUN, TRABZON,VAN AND ZONGULDAK.

4. AS SITES ARE IN OUTLYING AREAS, BRAUN IS CONCERNED ABOUT AVAILABILITY OF HEAVY TRANSPORT AND CAPACITY OF ROAD SYSTEM TO ALLOW DELIVERY OF MASSIVE FM UNITS. (FYI: A FIRM LIKE TUZCUOGLU SHOULD BE ABLE TO HANDLE THESE REQUIREMENTS. WATER TRANSPORT MAY PROVE MORE PRACTICAL FOR SITES ACCESSIBLE BY SEA.) BRAUN ALSO WISHES TO KNOW IF SPECIALIZED ANTENNA-ERECTION FIRMS EXIST IN TURKEY.

5. IF HE WINS CONTRACT, BRAUN PLANS TO ROTATE TECHNICIANS TO AVOID NECESSITY OF THEIR SETTING UP HOUSEKEEPING AND HAVING TO IMPORT HHE OR POV. INFORMATION ON LIVING CONDITIONS AND COSTS FOR TRANSIENTS AT SITES LISTED ABOVE WOULD BE HELPFUL.

6. ANY INFORMATION EMBASSY CAN DEVELOP ON THIS TRT TENDER WOULD BE APPRECIATED, IN ADDITION TO SPECIFIC QUESTIONS LISTED ABOVE, PARTICULARLY IN REGARD TO POTENTIAL CUSTOMS DIFFICULTIES AND POSSIBILITY OF EXTENSION OF BID DEADLINE.
KISSINGER

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